

Job Description: Full time/Part time/ Internship at Asia Deal Hub Pte. Ltd

Asia Deal Hub is the fastest growing Tech start-up based in Singapore, with customers and partners across ASEAN, India and Japan.

Leveraging some of the cutting edge technology, Asia Deal hub offers unified platform for Business to Business Matching Service. ADH has digital platform and expert network to make the B-to-B matching much faster and easier before. B to B Matching includes M&A hub, Partner hub, Marketing hub, and Fund raise hub. We are looking for Talented People to join our company which is in the hypergrowth phase.

Role/ Responsibilities

- Support of the B to B matching platform- M&A target and Supplier sourcing, origination of the transaction or trading between buyer and seller
 - -Longlist development by using online search and data base
 - -Target company web search by using the digital search automation platform
 - -Approach to the potential target company (Email/Tel marketing)
- Support of the research for the topic from the client
- Interact with Prospects and customers and build pipeline

Preferable experiences

- Research and Consulting back ground
- Trading business experience
- Digital/Tel marketing experience
- Freshers with excellent academic record from reputed institute(MBA, BE or 4 years degree)

Required skill

- Analytical and problem-solving skills
- Communication and interpersonal skills to develop user network of ADH
- Web/Market research skills or experiences
- Global data base management skill
- Solid Microsoft Office (Word, Excel, Power Point, etc.) skills
- Self-motivated

Benefits& Contracts:

- Contracts will be contract base with ADH Singapore office before the local office set up
- Salary will be fixed monthly salary based on the year of experiences and performance bonus
- Attractive Salary, Performance driven Bonus, Medical etc.
- Flexible working hours
- Start-up culture, excellent learning experience
- High exposures & opportunity to work with global team, interact with some of the big companies/prospects

Contacts

- Please submit CV to following email address.
- Attention to: Asia Deal Hub Recruitment Team : info@asiadealhub.com
- Asia Deal Hub – Thailand : Ms. Belle : Belle@asiadealhub.com